CRM

Lead Management

Lead Capture	✓	✓
Lead Import	✓	✓
Lead Scoring	✓	✓
Lead Assignment	✓	✓
Lead Status	✓	✓
Lead Source	✓	✓
Lead Conversion	✓	✓
Duplicate Detection	✓	✓
Lead Nurturing	✓	✓
Lead Qualification	✓	✓
Lead Disqualification	✓	✓
Lead Recycling	✓	✓
Lead Aging	✓	✓
Lead Reporting	✓	✓
Lead Dashboard	✓	✓
Lead Activity	✓	✓
Lead Notes	✓	✓
Lead Attachments	✓	✓
Lead Tasks	✓	✓
Lead Calendar	✓	✓
Lead Email	✓	✓
Lead Call	✓	✓
Lead Meeting	✓	✓
Lead Follow-up	✓	✓
Lead Reminder	✓	✓
Lead Alert	✓	✓
Lead Notification	✓	✓
Lead Escalation	✓	✓
Lead Approval	✓	✓
Lead Rejection	✓	✓
Lead Reassignment	✓	✓
Lead Merge	✓	✓
Lead Deduplication	✓	✓
Lead Enrichment	✓	✓
Lead Validation	✓	✓
Lead Segmentation	✓	✓
Lead Tagging	✓	✓
Lead Custom Fields	✓	✓
Lead Custom Forms	✓	✓
Lead Custom Views	✓	✓
Lead Custom Reports	✓	✓
Lead Custom Dashboards	✓	✓
Lead Custom Workflows	✓	✓
Lead Custom Automations	✓	✓
Lead Custom Integrations	✓	✓
Lead Custom APIs	✓	✓
Lead Custom Webhooks	✓	✓
Lead Custom Plugins	✓	✓
Lead Custom Extensions	✓	✓
Lead Custom Themes	✓	✓
Lead Custom Branding	✓	✓
Lead Custom Domain	✓	✓
Lead Custom SSL	✓	✓
Lead Custom Backup	✓	✓
Lead Custom Restore	✓	✓
Lead Custom Migration	✓	✓
Lead Custom Upgrade	✓	✓
Lead Custom Support	✓	✓
Lead Custom Training	✓	✓
Lead Custom Documentation	✓	✓
Lead Custom Community	✓	✓
Lead Custom Forum	✓	✓
Lead Custom Blog	✓	✓
Lead Custom Newsletter	✓	✓
Lead Custom Events	✓	✓
Lead Custom Webinars	✓	✓
Lead Custom Podcasts	✓	✓
Lead Custom Videos	✓	✓
Lead Custom Tutorials	✓	✓
Lead Custom Guides	✓	✓
Lead Custom Templates	✓	✓
Lead Custom Examples	✓	✓
Lead Custom Demos	✓	✓
Lead Custom Trials	✓	✓
Lead Custom Pricing	✓	✓
Lead Custom Plans	✓	✓
Lead Custom Subscriptions	✓	✓
Lead Custom Billing	✓	✓
Lead Custom Invoices	✓	✓
Lead Custom Payments	✓	✓
Lead Custom Refunds	✓	✓
Lead Custom Cancellations	✓	✓
Lead Custom Upgrades	✓	✓
Lead Custom Downgrades	✓	✓
Lead Custom Renewals	✓	✓
Lead Custom Expirations	✓	✓
Lead Custom Reactivations	✓	✓
Lead Custom Suspensions	✓	✓
Lead Custom Terminations	✓	✓
Lead Custom Deletions	✓	✓
Lead Custom Archives	✓	✓
Lead Custom Exports	✓	✓
Lead Custom Imports